

# Blue Star Mother's of America Inc.- National Big Dipper Auxiliary

Budget vs. Actuals: Budget\_FY25\_P&L - FY25 P&L

September - December, 2024

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Revenue</b>				
Big Dipper Store Sales	59.50	545.00	-485.50	10.92 %
Coins	10.00		10.00	
Flag Hats	70.00	300.00	-230.00	23.33 %
Guard Pins	36.00	225.00	-189.00	16.00 %
Hat Bags	120.00	300.00	-180.00	40.00 %
Jewelry	176.00	400.00	-224.00	44.00 %
Lapel Pin	60.00	150.00	-90.00	40.00 %
Shipping Revenue	19.00	150.00	-131.00	12.67 %
<b>Total Big Dipper Store Sales</b>	<b>550.50</b>	<b>2,070.00</b>	<b>-1,519.50</b>	<b>26.59 %</b>
<b>Donations</b>				
Convention		200.00	-200.00	
Fun Night Donations 2024-2025		1,000.00	-1,000.00	
General Donations	1.00	4,200.00	-4,199.00	0.02 %
JCEA 2024-2025 Donations	700.00	4,200.00	-3,500.00	16.67 %
<b>Total Donations</b>	<b>801.00</b>	<b>9,600.00</b>	<b>-8,799.00</b>	<b>8.34 %</b>
<b>Fundraising Income</b>				
Bonfire	31.88		31.88	
Cookie Dough	244.50		244.50	
Fundraising Quilt	120.00	1,500.00	-1,380.00	8.00 %
<b>Total Fundraising Income</b>	<b>396.38</b>	<b>4,950.00</b>	<b>-4,553.62</b>	<b>8.01 %</b>
<b>Membership Dues</b>				
2024-2025 Membership Dues	1,490.00	2,500.00	-1,010.00	59.60 %
<b>Total Membership Dues</b>	<b>1,490.00</b>	<b>2,500.00</b>	<b>-1,010.00</b>	<b>59.60 %</b>
<b>Non Profit Income</b>				
2024 Fun Night Revenue				
Admission	0.00	6,700.00	-6,700.00	0.00 %
Auction sales at Fun Night		3,000.00	-3,000.00	
Auction Sales Cost of Goods		-2,000.00	2,000.00	
Auction Sales Non cash donation		2,000.00	-2,000.00	
<b>Total 2024 Fun Night Revenue</b>	<b>0.00</b>	<b>9,700.00</b>	<b>-9,700.00</b>	<b>0.00 %</b>
<b>Total Non Profit Income</b>	<b>0.00</b>	<b>9,700.00</b>	<b>-9,700.00</b>	<b>0.00 %</b>
<b>Total Revenue</b>	<b>\$3,237.88</b>	<b>\$28,820.00</b>	<b>\$ -25,582.12</b>	<b>11.23 %</b>
<b>GROSS PROFIT</b>	<b>\$3,237.88</b>	<b>\$28,820.00</b>	<b>\$ -25,582.12</b>	<b>11.23 %</b>
<b>Expenditures</b>				
*Program Expenditure				
2023-2024 JCEA Expense	8,396.45		8,396.45	
2024-2025 JCEA Expense		25,000.00	-25,000.00	
<b>Total *Program Expenditure</b>	<b>8,396.45</b>	<b>25,000.00</b>	<b>-16,603.55</b>	<b>33.59 %</b>
<b>Expenditure</b>				
Big Dipper Annual Meeting Expenses				
Annual Meeting Expenses				

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President's Travel	500.00	1,000.00	-500.00	50.00 %
Shipping/delivery		300.00	-300.00	
Supplies		200.00	-200.00	
<b>Total Annual Meeting Expenses</b>	<b>500.00</b>	<b>1,500.00</b>	<b>-1,000.00</b>	<b>33.33 %</b>
<b>Total Big Dipper Annual Meeting Expenses</b>	<b>500.00</b>	<b>1,500.00</b>	<b>-1,000.00</b>	<b>33.33 %</b>
<b>Total Expenditure</b>	<b>500.00</b>	<b>1,500.00</b>	<b>-1,000.00</b>	<b>33.33 %</b>
Fun Night Expenses				
Catering	0.00	2,000.00	-2,000.00	0.00 %
Decorations		150.00	-150.00	
Fun Night General Expenses		400.00	-400.00	
Games and Activities		50.00	-50.00	
Photo Booth		100.00	-100.00	
<b>Total Fun Night Expenses</b>	<b>0.00</b>	<b>2,700.00</b>	<b>-2,700.00</b>	<b>0.00 %</b>
Fundraiser Items		1,000.00	-1,000.00	
Quilt Fundraiser Expense		750.00	-750.00	
<b>Total Fundraiser Items</b>		<b>1,750.00</b>	<b>-1,750.00</b>	
Online Store Expenses				
Big Dipper Store Expense		350.00	-350.00	
Book Mark Set - Patriotic	38.78		38.78	
Fashion Accessories		75.00	-75.00	
Flag Hats		150.00	-150.00	
Folded Flag Pin	16.78		16.78	
Jewelry		550.00	-550.00	
Poppy Pin - Red	16.79		16.79	
Shipping	13.75	160.00	-146.25	8.59 %
Supplies		50.00	-50.00	
<b>Total Online Store Expenses</b>	<b>86.10</b>	<b>1,335.00</b>	<b>-1,248.90</b>	<b>6.45 %</b>
Operational Expenditures				
Advertising		100.00	-100.00	
BANK CHARGES	4.00	30.00	-26.00	13.33 %
Dues & subscriptions		425.00	-425.00	
Hardware	100.00	150.00	-50.00	66.67 %
Merchant Fees				
PayPal Fee	5.23	150.00	-144.77	3.49 %
Square Fees	1.37	100.00	-98.63	1.37 %
<b>Total Merchant Fees</b>	<b>6.60</b>	<b>250.00</b>	<b>-243.40</b>	<b>2.64 %</b>
Office Supplies		150.00	-150.00	
PO Box Rental	150.00	200.00	-50.00	75.00 %
Postage	27.46	250.00	-222.54	10.98 %
Printing		150.00	-150.00	
Quickbooks		400.00	-400.00	
Supplies		292.00	-292.00	

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<b>Total Operational Expenditures</b>	<b>288.06</b>	<b>2,397.00</b>	<b>-2,108.94</b>	<b>12.02 %</b>
<b>Total Expenditures</b>	<b>\$9,270.61</b>	<b>\$34,682.00</b>	<b>\$ -25,411.39</b>	<b>26.73 %</b>
NET OPERATING REVENUE	<b>\$ -6,032.73</b>	<b>\$ -5,862.00</b>	<b>\$ -170.73</b>	<b>102.91 %</b>
Other Revenue				
Interest Earned	0.43	2.00	-1.57	21.50 %
<b>Total Other Revenue</b>	<b>\$0.43</b>	<b>\$2.00</b>	<b>\$ -1.57</b>	<b>21.50 %</b>
Other Expenditures				
Prior Year refunded or voided expenses	-128.00		-128.00	
<b>Total Other Expenditures</b>	<b>\$ -128.00</b>	<b>\$0.00</b>	<b>\$ -128.00</b>	<b>0.00%</b>
NET OTHER REVENUE	<b>\$128.43</b>	<b>\$2.00</b>	<b>\$126.43</b>	<b>6,421.50 %</b>
NET REVENUE	<b>\$ -5,904.30</b>	<b>\$ -5,860.00</b>	<b>\$ -44.30</b>	<b>100.76 %</b>